

Pricing Summary

21-Aug-12			
Ordering Code	Description	List price, NAM	Comments
Outdoor			
HotPort Wireless Mesh Nodes			
7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node.(Upto 400 Mbps UDP throughput) 5 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	\$ 2,495	
7020-FIPS	HotPort 7020, Outdoor MIMO-802.11n capable, FIPS 140-2 NIST compliant, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	\$ 2,995	
7020-900	HotPort 7020, Outdoor 900 Mhz and MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, three dual band 2.4 GHz and 5 GHz 3 dBi antennas, one 900 Mhz staging antenna, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	\$ 2,995	
5020	HotPort 5020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node.(Upto 150 Mbps UDP throughput) 5 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license	\$ 1,495	New
HotPoint Access Point			
5200	HotPoint 5200 MIMO Access Point - Outdoor. Includes Firetide MIMO access point (dual radio 802.11 a/b/g/n, 100 mW), pole mounting bracket, PoE Injector,1 RJ45 Ethernet cable for staging, 1 weatherized ethernet kit, six dual band 2.4 GHz and 5 GHz 3 dBi antennas for staging	\$ 1,295	
Firetide Point to Point Wireless Bridge			
FWB-205	Firetide MIMO Outdoor Wireless Bridge - bundled with panel antenna . Includes a pair of FWB205 wireless nodes (5 and 4.9 Ghz capable 400 mW) a pair of PoE injectors, a pair of RJ45 Ethernet cable, a pair of AP20-050-MIMO-19 with 6 antenna cables CB-015-N, http based management	\$ 3,995	
Indoor			
HotPort Wireless Mesh Nodes			
7010	HotPort 7100, Indoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n-MIMO functionality requires purchase of SW-7000-MIMO license	\$ 1,295	
7010-900	HotPort 7100, Indoor 900 Mhz and MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable, three dual band 2.4 GHz and 5 GHz 3 dBi antennas, one 900 Mhz staging antenna, documentation CD and hardware installation guide. 11n-MIMO functionality requires purchase of SW-7000-MIMO license	\$ 1,795	
7010-FIPS	HotPort 7100, Indoor MIMO-802.11n capable, FIPS 140-2 NIST compliant, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas documentation CD and hardware installation guide. Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n-MIMO functionality requires purchase of SW-7000-MIMO license	\$ 1,695	
HotPoint Access Point			
5100	HotPoint 5100 MIMO Access Point - Indoor. Includes Firetide MIMO access point (dual radio 802.11 a/b/g/n, 100 mW), AC to DC power adapter with region specific power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas for staging, one RJ45 Ethernet cable	\$ 695	
4100	Hotpoint 4100 Access Point - Indoor. Includes Firetide access point (802.11 b/g, up to 400 mW), AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS, two 2.4 GHz 5 dBi antennas, management software	\$ 195	
HotClient Customer Premises Equipment			
2100	HotClient 2100 Customer Premises Equipment - Indoor. Includes Firetide customer premises equipment (802.11 b/g, 400 mW), AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS, two 2.4 GHz 5 dBi antennas, management software	\$ 195	
Firetide Controllers			

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FWC 1000	Firetide WLAN controller for 50 Access Points. Includes Firetide WLAN controller equipment capable of managing 50 Access Points, 4 10/100/1000 Mbps ports, one Ethernet RJ45 cable, Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable,	\$	2,495	
FMC 2000	Firetide Mobility controller for mobility upto 256 meshes Includes Firetide Mobility controller equipment 4 10/100/1000 Mbps ports, one Ethernet RJ45 cable, Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable,	\$	4,995	
Software licenses				
HotView Pro Management Software				
3000-9000-ELE-10	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 10 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$	1,295	
3000-9000-ELE	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 30 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$	2,995	
SW-MC001-ELE-10	Firetide Mobility Controller software (ELECTRONIC LICENSE) - License is per 10 nodes (integrated HotPort mesh & HotPoint access point or standalone HotPoint access point) supporting mobility	\$	1,295	
SW-MC001-ELE-30	Firetide Mobility Controller software (ELECTRONIC LICENSE) - License is per 30 nodes (integrated HotPort mesh & HotPoint access point or standalone HotPoint access point) supporting mobility	\$	2,995	
SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	\$	495	
SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	\$	1,395	
Accessories				
Antenna Assemblies				
4000-1111	2.4 GHz Omni directional antenna with 7.5 dBi gain (N-Type connector) (For HotPoint AP's ONLY)	\$	180	
AO-050-N	4.9 to 5.8 GHz Omni-directional antenna with 10 dBi gain, 1.5 meter LMR400 cable, lightning suppressor with N-type connector & pole mount bracket	\$	176	Price change
AP-050-N	4.9 to 5.8 GHz subscriber panel antenna with 23 dBi gain (21 dB gain for 4.9 - 5.1), 1.5 meter LMR400 cable, lightning suppressor with N-type connector & Az/E1adjustable mount	\$	255	Price change
AS-024-N	2.4 to 2.7 GHz 90° sector antenna with 15.5 dBi gain, 1.5 meter LMR400 cable, lightning suppressor with N-type connector & tilt mount	\$	995	
AS-050-N	4.9 to 5.8 GHz 90° sector antenna with 16 dBi gain, 1.5 meter LMR400 cable, lightning suppressor with N-type connector & elevation adjustable mount	\$	995	
CB-015-N	Antenna Cable Assembly, 1.5 meter LMR-400 w/ Integrated lightning suppressor N-type connector	\$	145	
CB-015-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 1.5 meter LMR-400 cables w/ Integrated lightning suppressor N-type connector.	\$	515	
CB-025-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 2.5 meter LMR-400 cables w/ Integrated lightning suppressor N-type connector.	\$	595	
CB-050-N	Antenna Cable Assembly, 5 meter LMR-400 w/ Integrated lightning suppressor N-type connector	\$	220	
CB-C-015-N	Antenna Cable Assembly, 1.5 meter LMR-400	\$	55	New part#
CB-C-015-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 1.5 meter LMR-400 cables	\$	165	New part#
CB-C-025-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 2.5 meter LMR-400 cables	\$	195	New part#
CB-C-050-N	Antenna Cable Assembly, 5 meter LMR-400	\$	119	New part#
CB-LT-01	RF Lightning Arrestor	\$	125	New part#
Antenna Assemblies for 7000 series 11n MIMO (with mounts)				
AS90-024-MIMO-13	90 degree sector antenna, BSA MIMO 3x3 , 90 deg , 2.3-2.7 GHz, 3 x 13 dBi gain	\$	332	Price change
AS120-024-MIMO-11	120 degree sector antenna, BSA MIMO 3X3 ,120 deg , 2.3 -2.7 GHz, 3 x 11.5 dBi gain	\$	405	Price change
AO-024-MIMO-8	BSA MIMO 3X3 , Omni , 2.3-2.7 GHz	\$	385	Price change
AS90-050-MIMO-16-T	triple-polarized 90 degree sector antenna, BSA MIMO 3x3 , 90 deg, 4.9 – 6.1 GHz, 3 x 16 dBi gain	\$	619	Price change
AS120-050-MIMO-15	120 degree sector antenna, BSA MIMO 3x3 , 120 deg, 4.9-6.1 GHz, 3 x 15dBi gain	\$	378	Price change
AO-050-MIMO-9	Omni Directional BSA, MIMO 3x3 , Omni, 4.9-6.1 GHz, 3x9 dBi gain	\$	307	Price change
AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	\$	285	Price change
AP5-050-MIMO-28	5 degrees Parabolic dish antenna 2x2 MIMO 4.9 - 6.1 capable	\$	695	New part#
AOI-245-MIMO-25	Indoor 6-port 2.4 , 5 GHz Dual band ceiling antenna with three 2.4 Ghz connectors and three 5 GHz connectors	\$	125	New part#
Antenna Assemblies for 900 MHz (with mounts)				
AO-900-8	900 MHz Omni Directional Antenna, 8 dBi gain	\$	235	Price change
AP40-900-12	900 MHz 12 dBi Panel antenna (43 deg x 42)	\$	332	Price change
Cable Assemblies				
3200-2102	Single Ethernet Transition Cable w/watertight Ethernet connector, 2 meter	\$	60	
Power Source & Cables				
PO-010-N	7000 series outdoor rated 10 meter North America AC power cable	\$	55	
PO-010-E	7000 series outdoor rated 10 meter EU and Korea AC power cable	\$	55	
PO-010-U	7000 series outdoor rated 10 meter UK, Singapore AC power cable	\$	55	
7020-1001	6 pin Female DC power connector for HotPort 7000 series.	\$	25	
7020-1002	RF Terminator - 50 ohms - N male	\$	25	New part#
Mounting Solutions				
MT-6100	HotPort 6100 family indoor mounting kit for wall, upright, ceiling and office panel installation, 10 machine screws	\$	50	
MT-7100	HotPort 7100 family indoor mounting kit for wall, upright, ceiling and office panel installation, 10 machine screws	\$	19	
Spare Parts (Replacement Parts)				
SP-7200-03	7020 series Replacement outdoor clawtooth mounting kit	\$	75	
SP-7200-04	7020 series outdoor rated replacement 5 meter North America AC Power cable	\$	40	

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SP-4200-01	4200 series Replacement PoE injector with North America AC power cable	\$ 75	
SP-4200-02	4200 series Replacement outdoor pole mounting kit	\$ 55	
SP-4100-01	4100 series Replacement indoor AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS	\$ 45	
SP-2200-01	2200 series Replacement PoE injector with North America AC power cable	\$ 75	
SP-2200-02	2200 series Replacement outdoor pole mounting kit	\$ 55	
SP-2100-01	2100 series Replacement indoor AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS	\$ 45	
SP-7200-02	7200 series Replacement weatherized field installable ethernet RJ45 connector	\$ 10	
SP-7100-01	7100 series Replacement indoor Power Supply Desktop Brick 12VDC	\$ 55	
System Engineering & Technical Support, Professional Services & Training			
3200-8010	On Site Engineering Support for design and validation - Daily rate, no VAR discount, not including travel expenses	\$ 1,950	
3200-8020	Engineering Support performed from the office - Daily rate, no discount	\$ 1,200	
3200-8030	Extended Warranty ; one year extension of the standard one year warranty	10% of Hardware list price	
PS-8060-6100	Repair charge for HotPort 6100 out of warranty unit, no discount	\$ 400	
PS-8060-6200	Repair charge for HotPort 6200 out of warranty unit, no discount	\$ 600	
PS-8060-4500	Repair charge for HotPoint 4500/4100 out of warranty unit, no discount	\$ 200	
PS-8060-4600	Repair charge for HotPoint 4600/4200 out of warranty unit, no discount	\$ 300	
PS-8060-7100	Repair charge for HotPort 7010 out of warranty unit, no discount	\$ 500	
PS-8060-7200	Repair charge for HotPort 7020 out of warranty unit, no discount	\$ 700	
PS-8060-ANT6000	Repair charge for 6000, 4000 series, antennas out of warranty unit, no discount	\$ 150	
PS-8060-ANT7000	Repair charge for 7000 series antennas out of warranty unit, no discount	\$ 300	
PS-8070	No trouble found charge for out of warranty unit sent in to Firetide customer support, no discount	\$ 200	
PS-8075	Firetide Professional Services (quoted per project)		
PS-8080	Training for Firetide Products and Technology		
PS-8090	Advanced Replacement charge for HotPort 6000 and HotPoint 4000 series indoor (6101, 6102, 4500) unit - per unit rate, no discount	\$ 100	